# **Product Guide**

### Residential Product Range

| Maximum<br>LTV                                | Interest<br>rate  | Rate<br>Type   | Product<br>Term   | Arrangement<br>Fee                           | Revert<br>Rate   | Early Repayment<br>Charge  | Application<br>Fee                           | Incentives   | Product<br>Code  |  |
|---|---|--|---|--|--|--|--|--|--|--|
| Self Build                                    |   |  |   |  |  |  |  |  |  |  |
| 75%<br>80%                                    | 5.99%<br>6.24%  | SVR -2.55%<br>SVR -2.30%                             | 24 Months<br>24 Months  | 0.5%<br>0.5%                                 | SVR-1% (7.54%)<br>SVR-1% (7.54%)   | None<br>None   | None<br>None                                 | None<br>None   | DR1454<br>DR1455   |  |
| Self Build La                                 | rge Loans   |  |   |  |  |  |  |  |  |  |
| 75%<br>80%                                    | 6.44%<br>6.64%  | SVR-2.10%<br>SVR-1.90%                               | 24 Months<br>24 Months  | 0.5%<br>0.5%                                 | SVR-1% (7.54%)<br>SVR-1% (7.54%)   | None<br>None   | None<br>None                                 | None<br>None   | DR1491<br>DR1492   |  |
| Owner Occup                                   | ied Mortgag   | es   |   |  |  |  |  |  |  |  |
| 80%<br>80%<br>80%<br>85%<br>85%<br>90%<br>90% | 5.84%<br>5.07%<br>4.57%<br>5.17%<br>4.77%<br>5.37%<br>4.87% | SVR -2.70% Fixed Fixed Fixed Fixed Fixed Fixed Fixed | 2 years 2 years 5 years 2 years 5 years 2 years 2 years 5 years | 6963<br>6963<br>6963<br>6963<br>6963<br>6963 | SVR-1% (7.54%)<br>SVR-1% (7.54%)<br>SVR-1% (7.54%)<br>SVR-1% (7.54%)<br>SVR-1% (7.54%)<br>SVR-1% (7.54%) | 2% for 2 years 2% for 2 years 3% for 5 years 2% for 2 years 3% for 5 years 2% for 2 years 3% for 5 years | None<br>None<br>None<br>None<br>None<br>None | Free Valuation | DR1315<br>DR1489<br>DR1458<br>DR1529<br>DR1532<br>DR1459<br>DR1460 |  |
| Owner Occup                                   | ied Second l  | Home   |   |  |  |  |  |  |  |  |
| 80%   | 5.94%   | SVR -2.60%   | 2 years   | £999   | SVR-1% (7.54%)   | 2% for 2 years   | None   | Free Valuation   | DR1101   |  |
| Owner Occupied Lending Into Retirement        |   |  |   |  |  |  |  |  |  |  |
| 60%   | 5.84%   | SVR -2.70%   | 3 years   | £999   | SVR-1% (7.54%)   | 2% for 3 years   | None   | None   | DR0655   |  |
| Owner Occup                                   | Owner Occupied Large Loans                                  |  |   |  |  |  |  |  |  |  |
| 80%<br>80%                                    | 5.84%<br>4.47%  | SVR -2.70%<br>Fixed                                  | 2 years<br>5 years  | £1,495<br>£1,495                             | SVR-1% (7.54%)<br>SVR-1% (7.54%)   | 2% for 2 years<br>3% for 5 years   | None<br>None                                 | None<br>None   | DR1371<br>DR1498   |  |









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| Maximum<br>LTV                         | Interest<br>rate  | Rate<br>Type  | Product<br>Term   | Arrangement<br>Fee                           | Revert<br>Rate   | Early Repayment<br>Charge  | Application<br>Fee                           | Incentives                                   | Product<br>Code                                  |  |
|--|---|---|---|--|--|--|--|--|--|--|
| RIO Mortga                             | age Power Of  | Attorney  |   |  |  |  |  |  |  |  |
| 60%<br>60%                             | 5.54%<br>6.27%  | SVR -3.0%<br>Fixed  | 2 years<br>5 years                                      | £499<br>£999                                 | SVR (8.54%)<br>SVR (8.54%)   | 2% for 2 years<br>3% for 5 years   | None<br>None                                 | None<br>None                                 | DR1308<br>DR1310                                 |  |
| RIO Mortga                             | ige   |   |   |  |  |  |  |  |  |  |
| 60%<br>60%                             | 5.84%<br>6.37%  | SVR -2.7%<br>Fixed  | 2 years<br>5 years                                      | £499<br>£999                                 | SVR (8.54%)<br>SVR (8.54%)   | 2% for 2 years<br>3% for 5 years   | None<br>None                                 | None<br>None                                 | DR1309<br>DR1311                                 |  |
| Self Emp                               | Self Employed Mortgages                                     |   |   |  |  |  |  |  |  |  |
| 60%<br>80%<br>90%<br>80%<br>80%<br>90% | 5.84%<br>5.94%<br>6.64%<br>6.07%<br>5.77%<br>6.77%<br>6.27% | SVR -2.7%<br>SVR -2.6%<br>SVR -1.9%<br>Fixed<br>Fixed<br>Fixed<br>Fixed | 2 years 2 years 2 years 2 years 5 Years 2 Years 5 Years | £499<br>£499<br>£499<br>£999<br>£999<br>£999 | SVR-1% (7.54%)<br>SVR-1% (7.54%)<br>SVR-1% (7.54%)<br>SVR-1% (7.54%)<br>SVR-1% (7.54%)<br>SVR-1% (7.54%) | None<br>None<br>None<br>2% for 2 years<br>3% for 5 years<br>2% for 2 years<br>3% for 5 years | None<br>None<br>None<br>None<br>None<br>None | None<br>None<br>None<br>None<br>None<br>None | DR1185 DR0955 DR0956 DR1400 DR1388 DR1366 DR1402 |  |
| Contractor                             | Mortgages   |   |   |  |  |  |  |  |  |  |
| 60%<br>80%<br>90%<br>80%<br>80%<br>90% | 5.74%<br>5.84%<br>6.54%<br>6.07%<br>5.67%<br>6.27%<br>5.87% | SVR -2.8%<br>SVR -2.7%<br>SVR -2.0%<br>Fixed<br>Fixed<br>Fixed<br>Fixed | 2 years 2 years 2 years 2 years 5 Years 2 years 5 Years | £499<br>£499<br>£499<br>£999<br>£999<br>£999 | SVR-1% (7.54%)<br>SVR-1% (7.54%)<br>SVR-1% (7.54%)<br>SVR-1% (7.54%)<br>SVR-1% (7.54%)<br>SVR-1% (7.54%) | None<br>None<br>None<br>2% for 2 years<br>3% for 5 years<br>2% for 2 years<br>3% for 5 years | None<br>None<br>None<br>None<br>None<br>None | None<br>None<br>None<br>None<br>None<br>None | DR1188 DR0960 DR0961 DR1368 DR1437 DR1370 DR1408 |  |







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| Maximum<br>LTV            | Interest<br>rate                     | Rate<br>Type                     | Product<br>Term                          | Arrangement<br>Fee           | Revert<br>Rate   | Early Repayment<br>Charge  | Application<br>Fee           | Incentives   | Product<br>Code                      |  |  |
|---------------------------|--------------------------------------|----------------------------------|--|------------------------------|--|--|------------------------------|--|--------------------------------------|--|--|
| First Time B              | Buyer                                |                                  |  |                              |  |  |                              |  |                                      |  |  |
| 90%<br>95%<br>90%<br>95%  | 6.47%<br>6.67%<br>5.27%<br>5.47%     | Fixed<br>Fixed<br>Fixed<br>Fixed | 2 years<br>2 years<br>5 years<br>5 years | None<br>None<br>None<br>None | SVR-1% (7.54%)<br>SVR-1% (7.54%)<br>SVR-1% (7.54%)<br>SVR-1% (7.54%) | 2% for 2 years<br>2% for 2 years<br>3% for 5 years<br>3% for 5 years | None<br>None<br>None<br>None | Free Valuation<br>Free Valuation<br>Free Valuation<br>Free Valuation | DR1395<br>DR1397<br>DR1396<br>DR1333 |  |  |
| Joint Borrov              | Joint Borrower Sole Proprietor (FTB) |                                  |  |                              |  |  |                              |  |                                      |  |  |
| 95%                       | 5.97%                                | Fixed                            | 5 years                                  | None                         | SVR-1% (7.54%)   | 3% for 5 years   | None                         | Free Valuation   | DR1334                               |  |  |
| Retro Fit                 |                                      |                                  |  |                              |  |  |                              |  |                                      |  |  |
| 80%                       | 5.07%                                | Fixed                            | 2 years                                  | £999                         | SVR-1% (7.54%)   | 2% for 2 years   | None                         | Free Valuation   | DR1538                               |  |  |
| Professional Income Boost |                                      |                                  |  |                              |  |  |                              |  |                                      |  |  |
| 80%<br>80%<br>85%<br>85%  | 5.67%<br>5.27%<br>5.77%<br>5.37%     | Fixed<br>Fixed<br>Fixed<br>Fixed | 2 years 5 years 2 years 5 years          | £999<br>£999<br>£999         | SVR-1% (7.54%)<br>SVR-1% (7.54%)<br>SVR-1% (7.54%)<br>SVR-1% (7.54%) | 2% for 2 years<br>3% for 5 years<br>2% for 2 years<br>3% for 5 years | None<br>None<br>None<br>None | None<br>None<br>None<br>None   | DR1551<br>DR1552<br>DR1553<br>DR1554 |  |  |
| 90%<br>90%                | 5.87%<br>5.47%                       | Fixed<br>Fixed                   | 2 years<br>5 years                       | £999                         | SVR-1% (7.54%)<br>SVR-1% (7.54%)                                     | 2% for 2 years<br>3% for 5 years                                     | None<br>None                 | None<br>None   | DR1555<br>DR1556                     |  |  |







# Buy to Let Product Range

| Maximum    | Interest  | Rate      | Product | Arrangement | Revert      | Early Repayment | Application | Incentives | Product |
|------------|-----------|-----------|---------|-------------|-------------|-----------------|-------------|------------|---------|
| LTV        | rate      | Type      | Term    | Fee         | Rate        | Charge          | Fee         |            | Code    |
| BTL        |           |           |         |             |             |                 |             |            |         |
| 75%        | 5.84%     | SVR -2.7% | 2 years | £1,999      | SVR (8.54%) | 2% for 2 years  | None        | None       | DR1228  |
| 75%        | 5.87%     | Fixed     | 5 Years | £1,999      | SVR (8.54%) | 3% for 5 years  | None        | None       | DR1382  |
| Expat BTL  |           |           |         |             |             |                 |             |            |         |
| 75%        | 5.74%     | SVR -2.8% | 2 years | £1,995      | SVR (8.54%) | 2% for 2 years  | None        | None       | DR1343  |
| 75%        | 5.87%     | Fixed     | 5 years | 1.5%        | SVR (8.54%) | 3% for 5 years  | None        | None       | DR1422  |
| 75%        | 5.67%     | Fixed     | 5 years | £2,500      | SVR (8.54%) | 3% for 5 years  | None        | None       | DR1442  |
| Limited Co | mpany BTL |           |         |             |             |                 |             |            |         |
| 75%        | 5.84%     | SVR-2.7%  | 2 years | £1,999      | SVR (8.54%) | 2% for 2 years  | None        | None       | DR1341  |
| 75%        | 5.87%     | Fixed     | 5 years | 1.5%        | SVR (8.54%) | 3% for 5 years  | None        | None       | DR1384  |



